



COMPANY PROFILE

... Your trusted partner in business & technology transformation...

Nyko and associates.



NYKO Associates Ltd is a Business and Technology consulting organisation that helps organisations to conceptualise and deliver technology led business transformation and successfully realize value from transformational investments.



Mission

To deliver innovative, relevant and reliable business and technology advisory and solutions that empower businesses and individuals to thrive in the digital age.



Vision

To be a trusted advisor in technology, driving digital transformation and shaping the future through relevant, sustainable and contextualized solutions



Values

Core values

Our core values are our fundamental beliefs that drive our decisions, shape our culture and guide our relationship with our clients and employees. We are **client focused**, prioritizing results and client success with every project; we **work with integrity** living with honesty and transparency in our relationships; we **create tangible value** in each client assignment; are **accountable** to our clients and employees, reliable and responsible for action and outcomes and **innovative and forward-thinking** in our approach to technology and business.

CHALLENGES ORGANIZATIONS CONTINUOUSLY FACE...

Although technology remains one of the key enablers to any organisation's growth, differentiators, operational efficiencies and control, organisations face significant issues in different areas as they seek growth and relevance in the marketplace. These issues include the following.

DIGITAL STRATEGY DEVELOPMENT AND IMPLEMENTATION:

Let the greys run to the boundary of the paragraph and words on one sentence rather than two short sentences. The same applies to all the categories below.

- How will technology help my business achieve its strategic objectives?
- What key technological components and initiatives shall we implement and when shall we implement them to achieve our business objectives?
- How shall the business monitor progress of the initiatives in the digital strategy and course correct where need be?

TALENT SHORTAGES AND SKILLS GAPS:

- How shall we find and retain skilled IT professionals since demand for skilled IT professionals, especially in areas like cybersecurity and data science, often outstrips the supply?
- How shall we continuously train and upskill our teams to equip our workforce with the skills required to leverage new technologies effectively?

LEGACY SYSTEMS & INTEGRATION:

- How do we buy systems that fit in the bigger puzzle of our enterprise architecture to avoid haphazard expensive purchases and duplications?
- How do we integrate new technologies with existing legacy systems to avoid inefficiencies and compatibility issues?
- How do we manage costly and risky upgrades and replacements which are expensive, time-consuming and risky?
- How do we avoid bottlenecks since legacy systems can hinder the speed and agility of operations, limiting the benefits of new technologies?

CYBERSECURITY THREATS:

- How do we avoid data breaches and privacy violations especially due to the interconnected nature of modern systems that makes organizations vulnerable to cyber attacks, requiring robust security measures and continuous monitoring?
- How do we protect sensitive information since we must safeguard customer data, trade secrets, and other confidential information from unauthorized access and misuse especially due to increased complexity of the systems?

DATA MANAGEMENT & ANALYSIS:

- How do we ensure data quality and consistency across different systems in our organisation?
- How do we manage the volume and complexity of data due to the sheer volume of data generated by modern technologies which can be overwhelming, requiring robust data management and analysis capabilities?
- How do we extract valuable and meaningful insights from data to improve decision-making and optimize operations?

ORGANIZATIONAL CULTURE & CHANGE MANAGEMENT:

- How do we minimise resistance to change since employees may resist adopting new technologies due to fear of job displacement or discomfort with new processes?
- How do we effectively communicate and train our staff especially on the benefits of new technologies and provide adequate training to employees?
- How do we foster a culture of innovation and continuous improvement to embrace new technologies and adapt to change?

COST MANAGEMENT AND ROI:

- How do we demonstrate the value of technology investments, carefully manage budgets and demonstrate a clear return on investment for technology initiatives in a sustainable manner?
- How do we balance innovation with cost-effectiveness?

REGULATORY COMPLIANCE:

- How do we navigate evolving data privacy regulations such as GDPR?
- How do we ensure compliance with industry-specific regulations?
- How do we Integrate compliance into technology strategies?

HOW WE PARTNER WITH ORGANISATIONS

NYKO and associates specializes in helping organisations successfully and safely navigate business transformation through technology by enabling them to answer and respond to the above relevant questions and demands in various domains of technology and business.

We empower organizations to thrive in the digital age by delivering end-to-end technology services that align innovation with impact. Our expertise spans:

Digital & Technology Strategy: Crafting and executing forward-looking strategies that position your business for long-term success.

Project Management & Quality Assurance: Overseeing the selection and implementation of core systems with precision, accountability, and measurable outcomes.

Change Management: Guiding teams through transformation with tailored support that ensures adoption, resilience, and cultural alignment.

Cybersecurity: Safeguarding your digital assets with proactive, adaptive security frameworks that mitigate risk and ensure compliance.

CIO Advisory: Providing strategic counsel on cost-benefit analysis, emerging technologies, regulatory mandates, and technology risk management.

Data Governance & Assurance: Establishing robust data frameworks that enhance integrity, transparency, and decision-making confidence.

Whether you're reimagining your digital future or navigating complex transformation, we bring clarity, confidence, and capability every step of the way. With integrity at the heart of everything we do, we act with honesty, transparency and accountability. Our commitment to excellence aims for the highest quality and performance in our services, always with a sharp focus on the needs and success of our clients and end-users.

We believe in the power of collaboration, fostering inclusive teamwork and shared success across our teams and partners. And in a fast-changing digital world, we always champion continuous learning.

WHY PARTNER WITH NYKO & ASSOCIATES

With a combined more than 50 years of experience working in leadership positions with major organisations in Africa and with major global consulting firms, Nyko and associates works in partnership with clients to navigate above challenges with practical solutions, globally tested approaches and methodologies, maturity and personalized service that gives our clients value money.

We have been in the trenches on both sides of the coin - we bring unique perspectives that integrate consulting and practical realities of the business into each assignment we undertake

We are a relationship and results business - the clients we work with now are those that we have worked with before. They trust NYKO because they have seen and experienced transformative results of their work

Our approach to assignments, tools and processes - our approach to assignments is devoid of assumptions. We highly contextualise our approach and apply tools and processes that bring the most optimal solution solutions where they are while working with them through the transformation journey

We don't just care about outcomes, but also how they are arrived at - you can trust us to deliver assignments with sustainable results. Because results for their own sake are short -lived and often counterproductive



JARED NYARUMBA

Jared has led organisations through complex technology and operations transformation across Africa with a track record of over 25 years. He brings hands on leadership experience in digital and technology strategy development, core systems selection & implementations, cost optimization, data governance, migration and assurance.

Over the last 10 years, Jared has been the engagement leader overseeing technology transformation for various clients across different sectors especially banking, government and hospitality industry.

THOMAS KONG'ONG'O

Thomas is corporate leader with a track record of over Twenty-Six (26) years of cross industry success in development and execution of technology strategies, leading enterprise IT operations and team across geographies, and delivering large scale programs that safeguard data, streamline operations, drive innovation and advance business aspirations.



Over 12 of these years have been in executive leadership of operations, digital & technology functions. Thomas is adept at aligning technology objectives to business strategies, leading digital transformations and building partnerships across business structures, boards, and executive leadership to deliver transformative results.



NYKO & ASSOCIATES
LIMITED



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